

Buying Process Diagram

Mortgage Pre-Approval

Select a Buyer Agent you trust

Your agent will explain agency relationship

Meet with your agent to discuss your new home wish list and must-haves, budget, timing, etc.

Your agent sets up real-time property notifications based on your criteria

Review listings and advise agent of any modifications to search criteria

Choose properties to view

Your agent books showings and confirms appointments for properties of interest

View properties with your agent. Take notes on features and homes you like and communicate with your agent.

Choose a property to buy

Your agent will provide market data, price recommendations and offer strategy

Determine offer specifics and sign all paperwork

Buying Process Diagram cont'd

Your agent submits offer to selling agent (with deposit)



Buying Process Diagram cont'd

Choose a lawyer

Inform lawyer and lenders of purchase, gather/submit any necessary documents

Your agent provides all paperwork to your lender and lawyer

Lawyer performs title search and prepares for closing

Lender gives your lawyer funds

Your lawyer gives seller's lawyer the money

Seller lawyer confirms funds and confirms title transfer

On CLOSING day

You pick up keys from your lawyer on possession day around 4-6pm and MOVE-IN!